



CORPORATE PARTNERS
EXCELLENCE THROUGH PEOPLE AND PROCESS

Consulting and Training Supporting Australian Businesses

OPERATIONAL EXCELLENCE

WHO WE ARE

Corporate Partners Pty Ltd was established in 2002 as a business improvement consultancy to support Australian businesses in implementing best practice and being competitive in a dynamic global market. The company operates nationally to support corporate and regional businesses.

Corporate Partners consultants are experienced professionals with vast career knowledge in industry working with clients to deliver improvements in line with the businesses strategic goals. All Corporate Partners associates are fully qualified with national accreditation and supported with client references upon request.

Corporate Partners is focused on providing value to its clients and aims to return between 5 and 10 times the cost of engaging our company within the first 12 months.

In our experience, ROI may be realised in terms of reduced waste, improved working capital, increased productivity and better communication, less rework, increase OH&S thus reduction in workers compensation fees to name a few areas of realised improvement we have delivered to clients for over fifteen years.

Corporate Partners became a **Registered Training Organisation** (RTO-91467) to provide national traineeships in supporting our operational excellence programs to give employees the skills and confidence to drive outcomes within their organisation.

Corporate Partners has trained nationally over 6,500 students in Competitive Systems and Practices across a diverse range of industries and partnering with more than forty organisations. Due to our high standards of delivery, Corporate Partners was recognised as an ASQ delegate member in 2018.

Our program, Competitive Systems & Practices is a nationally recognised training program that we use to implement an operational excellence process into a business. The training is vital to up-skill and engage staff in best practice processes to implement a sustainable Continuous Improvement culture in the business. All training is tailored to the business' vision, mission, values and KPI's with a number of our clients winning major training awards.



DELIVERING RESULTS

- ✓ Team Leadership, Team Coaching and Employee Development
- ✓ On Time Delivery from 60 to 90%
- ✓ Safety risks reduced by over 75%
- ✓ 95% employees engaged in completing training – employee survey
- ✓ Improved reject rate yielding \$360K pa saving
- ✓ Lead time from 12 to 9 days
- ✓ Work In Progress reduction of \$3M
- ✓ Productivity improvement of 50%
- ✓ Efficiencies improvements lead to no need for 3rd shift
- ✓ Product redesign lead to \$1.8M savings
- ✓ WIP reduction of \$4.5M
- ✓ DIFOT improved from 76 to 96%
- ✓ Order/estimating processes from 12 days to 2 days
- ✓ Increased line speed average of 20%
- ✓ Waste savings of \$296K



We are passionate about supporting Australian businesses and would welcome the opportunity to meet and explore opportunities to help your business be more profitable and sustainable. Ray Edwards – Director.